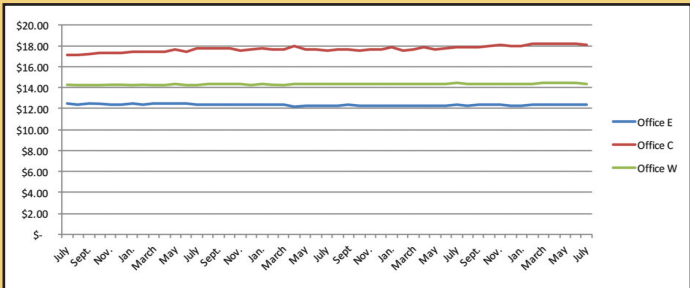


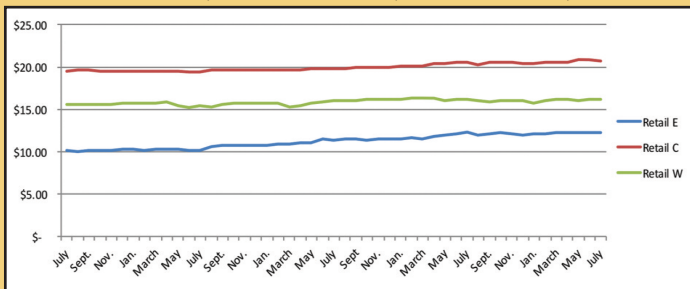
# Greater Madison Area July 2016 - Asking Lease Rates

Office Rates    East: \$12.37    Central: \$18.06    West: \$14.38



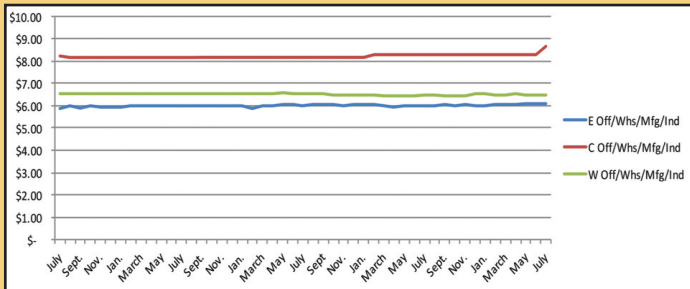
Asking rates Office from 07/31/12 – 07/31/16

Retail Rates    East: \$12.27    Central: \$20.74    West: \$16.11



Asking rates Retail from 07/31/12 – 07/31/16

Office/Whse    East: \$6.09    Central: \$8.66    West: \$6.48



Asking rates Office/Warehouse/Flex from 07/31/12 – 07/31/16