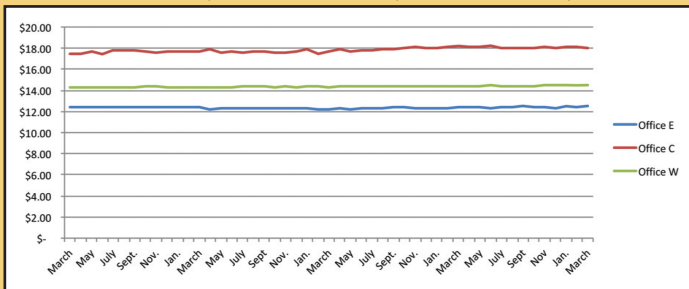


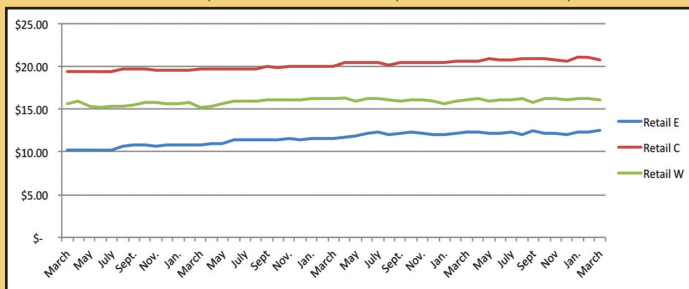
# Greater Madison Area March 2017 - Asking Lease Rates

Office Rates    East: \$12.47    Central: \$18.01    West: \$14.46



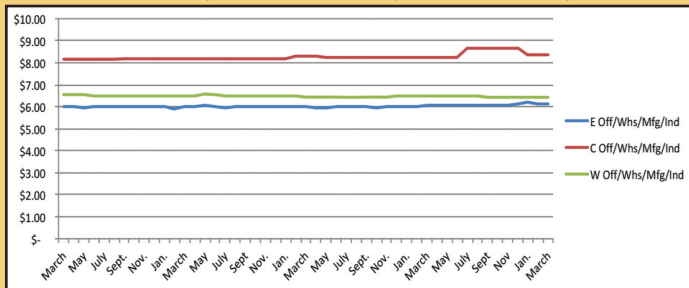
Asking rates Office from 03/01/12 – 03/31/17

Retail Rates    East: \$12.52    Central: \$20.75    West: \$16.05



Asking rates Retail from 03/01/12 – 03/31/17

Office/Whse    East: \$6.12    Central: \$8.38    West: \$6.45



Asking rates Office/Warehouse/Flex from 03/01/12 – 03/31/17