

RASCW Professional Development Committee Presents:

Listing and Selling 1-4 Unit Residential Income Properties - The Basics -

February 16th, 2017

Registration: 8:30 a.m. • Program: 9:00 a.m. - 11:00 a.m.

RASCW • 4801 Forest Run Road, Madison, WI 53704



Up your competence with only two hours of focused training.

Hard Problems: A) Insufficient Income Property information. B) Lack of confidence to take on Income Property Sales. C) Lack of education regarding Income Properties.

Easy Solution: 1) Attend this 2 hour class. 2) Learn what info is essential to post with a listing. 3) Learn how to use the Income Property Template.

[CLICK HERE to Download the Template and bring your device so you can work on the Excel Spreadsheet.](#)

Your Instructor: **Tom Christensen**, SRES, ABR, CRS, GRI, RECS, The Christensen Co., LLC. 30+ years Income Property Broker. Questions? tomc@centralmadison.com or 608-255-4242.

Thank you to the following class sponsors, who all have special expertise in Income Properties.



**This is a FREE program, but seating is limited.
Please email Beth@wisre.com to reserve your spot.**

