



"THE VOICE OF REAL ESTATE™ IN SOUTH CENTRAL WISCONSIN"



# FORECLOSURE PITFALLS, TITLE TRICKS SHORT SALE LETTER TRAPS

**FEB 8**

Join us on Wednesday February 8, 2012 for the most informative title, closing and foreclosure seminar you've seen.

**2012**

Will 2012 return real estate to normalcy? Will foreclosures still dominate? If so, how can I be well informed of the process?

**@**

Location:  
WRA Office  
4801 Forest Run Rd  
Madison  
RSVP to  
**june@knightbarry.com**

**9AM**

We will start sharply at 9am or as soon as everyone enjoys a donut and coffee. We should wrap up by 11am.

**\$0**

It's free, zipo, nada. What a bargain to hear two of the best title/closing/foreclosure speakers in the area.



**CHERI HIPENBECKER**

General Counsel of Knight Barry and responsible for legal matters. Cheri graduated from University of Minnesota Law School in 1999 and was in private practice for about 7 years before joining Knight Barry. Cheri's responsibilities include being a first point of contact on foreclosure and short sale questions.

## TOPICS TO COVER

**Foreclosure issues:** Is it too late to sell or refi a home? Does bankruptcy disrupt that? Do liens go away or not?

**Short Sale Letters:** Can a lender come after the seller post-closing.

**Title Tricks:** when is Gap not available? What tricky things must I look for when reviewing title work? How to always get the closing time/day you want.



**CRAIG HASKINS**

Executive Vice President of Knight Barry and President of the Wisconsin Land Title Association. Craig is an expert on title issues and closing problems with a focus on foreclosure. Graduated from the University of Florida in 1995 and will finish his MBA at Marquette in 2012.

**Knight Barry**  
TITLE GROUP  
Integrity. Experience. Innovation.