June 2017

**In This Issue**

- Page 2: President’s Message: Tom Weber
- Page 3: MLS News
  - Nominating Committee and Directors Petition
  - Recap: Safety First!
- Page 4: RPR Releases REALTOR® Mobile Usage Report
- Page 5: Help us lower property taxes!
  - Historic Hotel to Undergo Exterior Restoration
  - Unlock the Dream Tour
- Page 6: Commercial Real Estate Alert
  - New Developments for Commercial Brokers
- Page 7: Calendar: June 15 - July 15
  - Home Buyer Classes
- Page 8: RASCW Housing Foundation Update
  - WRA Annual Convention
  - WRA - Tech Helpline
- Page 9: Movers for Moms
- Page 10: Membership Update

**Mark Your Calendar**

- **Foot Golf Tournament**
  - Wednesday, June 14, 2017
- **Southwest Chapter MLS Lunch & Learn**
  - Tuesday, June 20, 2017
- **REALTOR® Riders - Bike for Boys & Girls Club**
  - Saturday, July 15, 2017
- **RASCW Golf Outing**
  - Wednesday, July 19, 2017
- **RASCW Mallards Outing**
  - Thursday, July 20, 2017

**Click Here for Full Event Calendar**

**REALTOR® Association of South Central Wisconsin**

**On behalf of the**

**Women’s Council of REALTORS® Madison Metro**

Please Join Team REALTOR® Riders in the

**BIKE FOR BOYS & GIRLS CLUB**

**Presented by TRIFIK**

**A RIDE TO BENEFIT DANE COUNTY CHILDREN**

**July 15, 2017**

Sign up today at www.bike4bgc.com

Under the Menu tab, locate “Find a Team” – Then select REALTOR® Riders

**SIGN UP TO RIDE OR MAKE YOUR DONATION TO YOUR TEAM TODAY!**

**CINDY STRANGE MEMORIAL GOLF OUTING**

**Wednesday, July 19, 2017**

University Ridge Golf Course

Register Your Team Today • Space Fills Up Fast!

**Click Here for More Information**

**13th Annual Mallards Game**

**Tailgate Fundraiser**

Please Join Us

**Thursday, July 20th at the Duck Pond**

Tickets are only $25 and include tailgate party of hamburgers, brats, hot dogs, veggie burgers, cranberry walnut chicken sandwiches, chips, potato salad, coleslaw, beer/water/soda PLUS the Mallards game!

while supply lasts

5:00 pm - 7:00 pm Pepsi Tailgate Area inside the Duck Pond; 7:05 pm Mallards Baseball Game

**Click Here for Ticket Info.**

**Click Here for Sponsorship Info.**

**5:00 pm - 7:00 pm Pepsi Tailgate Area inside the Duck Pond; 7:05 pm Mallards Baseball Game**

An official publication of the REALTORS® Association of South Central Wisconsin and the South Central Wisconsin MLS Corporation.
President’s Message: Tom Weber

Hello and welcome to June!

Summer is a busy time both in and out of real estate. I am sure you have heard but we have several upcoming opportunities in July to get out and enjoy the Wisconsin weather while doing great things for our communities. Please join me in these worthwhile events.

July 15
Bike for the Boys & Girls Club
Please join the Realtor® Riders team or pledge your support on behalf of the boys and girls in Dane County

July 19
Cindy Strange Memorial Golf Outing 2017
The proceeds of this tournament go to the Cindy Strange Pay-It-Forward Award winner to be donated to the charity of his or her choosing.

July 20
Mallards Game Fundraiser for Movin’ Out 2017
Your support goes to help Movin’ Out with its mission to provide housing solutions to adults with disabilities and to families that include children with disabilities.

This got me thinking about the recently announced grant recipients for the Volunteering Works program through NAR. And I agree heartily with our NAR president William E. Brown when he said, "REALTORS® have an extraordinary reach into their communities. Many of them guide, mentor and volunteer in the places they live and work, and these Volunteering Works recipients are improving lives in ways that will continue far beyond 2017."

I know that locally, our REALTORS® are doing many great works for our communities. I want to use social media to help recognize those efforts. But I need your help. When posting on social media about an event or a group picture volunteering, add one thing to it, #WIRealtorsCare. If we all include the hashtag #WIRealtorsCare I can find them and help your post get an even broader reach. Maybe even help raise more assistance through a larger awareness. Thanks in advance for using the hashtag!

There is never a shortage of things to keep REALTORS® busy, so “Thanks” for all you do to help your communities, your clients and customers, and your peers throughout the year.

Now get out there and enjoy the wonderful Wisconsin summer.

Tom
Notice of RASCW Nominating Committee and Board of Directors Petition Notice

In the July issue of the REALTOR® Review, you will be noticed of the slate of candidates selected for the 2018 RASCW Board of Directors. Additional Members meeting the criteria for the Director position to be filled may appear on the ballot if they agree to the time commitment involved and are supported by a petition signed by 25 or more Members (no more than 10 from their own company). Petitions must be received at the RASCW office before August 15, 2017. For specific details, see Article XI of the RASCW Bylaws or contact Janine Smith at 608.240.2800 or jsmith@wisre.com.

Recap:
Safety First! Protecting Yourself in the Physical and Digital World

On June 1, 2017, RASCW held a program to help you protect yourself and your clients. We wish to thank the presenters for sharing their time and expertise. In addition, we want to thank those who took time to attend the program and complete the evaluation. The program received rave reviews!

Presenters:
Jen Krueger Favour, Captain, Madison Police Department
Rick Corey, Technology and Marketing Coach, RE/MAX Preferred

Click Below for the PDF of Rick’s Presentation
Internet and Device Safety 101

Product Demonstrations:
Amy Ritchie Pierquet, Woman to Woman Self Defense
Mark Augustine, Guard Llama
Chris Alexander, Midwest Defense Solutions and Century 21 Affiliated

Thank you to all!

2 MLS Rule Changes

The Board of Directors recently voted to reduce the grace period for the entry of new listings from 7 calendar days to 4 calendar days. They also voted to set a maximum of 45 days that a listing can be set as the status of Withheld/Delayed. These changes will take effect for all new listings entered after June 30.

Search Made Easier – Attention Offices Subscribing to More than One MLS

We are now pulling non-SCWMLS listings, with a list date of 6/1/17+, that are located in the geographic area* SCWMLS members typically market in, from WIREX directly into the SCWMLS database. This means that when you do a search within the SCWMLS system for listings in any of these counties, all listings (listed after 5/31/17) will come up, even if some of them were input into a different MLS. You will no longer need to switch to WIREX to find these listings. WIREX will still be helpful if you are searching outside this area. The MLS numbers for these non-native listings will be the number that was assigned when it was input into its native MLS, but will be prefixed by 2 letters to make the number unique, and to identify them as being listings that originated in a different MLS system. For example, listings from Metro Milwaukee MLS will be prefixed with MM. You will need to include the alpha prefix as part of the MLS number when searching by MLS number. The native MLS will also be listed within the disclaimer at the bottom of the agent full report.

If your office currently enters the same listings into SCWMLS and another MLS that participates in WIREX, we would like you to only enter them into the other MLS and let them flow to Paragon™. Besides the time saved in entering the listing, other advantages are the same MLS number will be used in both systems, and all subsequent changes will also be helpful if you are searching outside this area. *Adams, Columbia, Crawford, Dane, Dodge, Grant, Green, Green Lake, Iowa, Jefferson, Juneau, Lafayette, Marquette, Monroe, Richland, Rock, Sauk, Vernon, and Waushara counties. We plan to add listings within Fon du Lac, Jackson, Walworth and Wood counties before the end of the year.
RPR Releases 2017 REALTOR® Mobile Usage Report

CHICAGO (April 17, 2017)

Realtors Property Resource® (RPR®), a wholly owned subsidiary of the National Association of REALTORS®, announces the results of its recent 2017 REALTOR® Mobile Usage Report. The report includes findings from a survey of almost 200 REALTORS® about the way they use mobile devices in their everyday businesses. Client communication and housing research top the list of mobile activities REALTORS® rely on most throughout the course of each workday, according to the study. Those tasks are made possible through the growing availability of mobile technologies in the real estate marketplace, which include apps offered by RPR, Supra eKEY, Homesnap, ShowingTime, and a variety of MLS apps.

"Consumers appreciate experiences that are convenient, quick, and personalized," said RPR Vice President of Marketing Reggie Nicolay. "With a smartphone and the right app, REALTORS® are empowered to adapt their communication strategies to meet those consumer needs."

Mobile access to property data, and the ability to instantly communicate that information to consumers, has transformed the way REALTORS® conduct business. RPR’s app, for example, enables more than 1.2 million REALTORS® to view data on nearly any U.S. property and then immediately convert it to a customized report, sent directly from the app to the client by way of text or email.

2017 REALTOR® Mobile Usage Report key findings include:

- An overwhelming majority (96 percent) of REALTORS® agree, using a mobile device to access housing data saves valuable time during the work day.

- 89 percent of all REALTORS® surveyed indicated that they often use a mobile device to communicate with clients. Other popular activities included researching housing data (72 percent), financial calculations (44 percent), prospecting (34 percent), and client presentations/ home showings (26 percent).

- 87 percent of REALTORS® agree that clients prefer to receive new housing alerts, market activity reports and more sent directly to their mobile device.

View the full report

About Realtors Property Resource® (RPR®)

Realtors Property Resource®, LLC (RPR®), a wholly owned subsidiary of the NATIONAL ASSOCIATION OF REALTORS®, is an exclusive online real estate database created to support the core competence of its members. The parcel centric database, covering more than 160 million residential and commercial U.S. properties, provides REALTORS® with the analytical power to help clients make informed decisions while increasing efficiency in the marketplace. For more on RPR, visit blog.narrpr.com.
Wisconsin is ranked 5th in highest property taxes … help us lower property taxes!

Lower Property Taxes + More Money for Schools
IT’S POSSIBLE

The WRA strongly supports the property tax relief and school funding provisions contained in the 2017-19 state budget bill. The proposed budget will significantly increase K-12 school aids to fund education, and eliminate the state portion of the property tax levy. The proposed budget cuts property taxes and provides millions more for schools. We need your help to make this possible.

Click Here to Contact your Legislator

Please take action today! Ask your state legislators to support the property tax relief and school funding provisions contained in the state budget under consideration by the State Legislature. Act today!

Historic Hotel Loraine to Undergo Exterior Restoration

In May, you received a Call For Action outlining the WRA’s strong opposition to the proposed changes to the historic rehabilitation tax credit (HTC) program, which would have a crippling effect on one of Wisconsin’s most successful economic development programs. The current HTC program has been very successful in meeting its objectives – generating economic development, creating jobs, growing local tax bases, restoring historically significant buildings, and generating state and local tax revenues.

Last week, a press release announced that the historic Hotel Loraine building – over 90 years old – will receive a major exterior restoration project this summer. The Loraine has been home to 84 residential condominium homes and five businesses since 2004. Two contractors will coordinate the use of historically appropriate materials and methods, enabling the use of Wisconsin historic tax credits to be granted to help ease the financial burden of the project.

It is projects such as this that make it important to retain the historic tax credit program in Wisconsin. It is not too late to ask your state legislators to oppose changes contained in the 2017-19 state budget.

Unlock the Dream Tour

Want to feel good about good things happening in our profession and our community? Take 1 hour out of your day to learn how Habitat for Humanity® is building homes, communities and hope. This “mission tour” (informational only – no fundraising or volunteering ask) happens at the Dane County Habitat office in a Habitat homeowner neighborhood on the south side just off the Beltline at Park Street. The tour closes with the personal story of a Habitat homeowner you will meet.

The next Habitat "Unlocking the Dream" Tour date is (lunch included):
• Thurs July 13 12 pm

All tours take place at the Habitat for Humanity® of Dane County headquarters at 1014 Fiedler Lane, #29, Madison. Register by clicking: https://habitatdane.org/ Register-Dream-Tour. You will then receive an email with directions and parking details. This is a great chance to re-energize your passion for your profession!
The National Association of REALTORS® retained Swanepoel T3 Group to research and analyze the latest emerging risks and trends within the commercial real estate industry. We are proud to announce that the Commercial Real Estate ALERT is now available.

DOWNLOAD NOW

This 128-page report is not only for commercial real estate brokers and agents but also for residential brokers and agents who want to gain a better understanding of this important segment of the real estate market.

Detailing the risks and opportunities within the commercial real estate industry, the Commercial Real Estate ALERT employs the same rigorous standards that were used in the DANGER Reports, Swanepoel Trends Reports, T3 Sixty case studies and more.

If your time is limited and you want only an overview, read just the Abstract and Takeaway sections in each chapter. Within 30 minutes you will have a high-level overview – you can dig into the full report later.

Download your free PDF copy now.

The T3 Research Team
The Swanepoel T3 Group

New Developments for Commercial Brokers 2017

Members attending the New Developments for Commercial Brokers 2017 were treated to a fact-filled program on May 24, 2017. Thank you to the City of Sun Prairie for the use of the Sun Prairie Westside Community Service Building.

The program opened with a special welcome from Sun Prairie Mayor Paul Esser and Chad Fedler, Vice President of Prairie Development, followed by community updates from Neil Stechschulte, Sun Prairie Director of Economic Development, DeForest and Windsor Community Development from Sam Blahnik, DeForest Community Development Director and Amy Anderson Schweppe, Director of Planning and Development for the Village of Windsor. Attorney Cori Lamont, WRA Director of Corporate and Regulatory Affairs concluded the event with Key Legal and Regulatory Updates affecting commercial real estate.

Thank our program sponsors:
Bank of Sun Prairie,
Knight Barry Title Group,
Prairie Lakes,
CIREX and the
RASCW Commercial Services Committee
Calendar: June 15 - July 15

Monday, June 19
RASCW Nominating Committee
10:00 am – RASCW/SCWMLS Conference Room

Tuesday, June 20
Southwest Chapter MLS Lunch & Learn
11:30 am – Dodger Bowl, Dodgeville

Wednesday, June 21
SCWMLS Board of Directors Meeting
11:00 am – RASCW/SCWMLS Conference Room

Thursday, June 22
New Member Orientation
10:00 am – WRA Education Center

Wednesday, June 28
RASCW Board of Directors
1:00 pm – Ripon, WI

Tuesday, July 4
RASCW/SCWMLS Offices Closed
Independence Day

Thursday, July 6
Affordable Housing Equal Opportunities Committee
9:00 am – RASCW/SCWMLS Conference Room

Friday, July 7
MLS Committee
9:00 am – RASCW/SCWMLS Conference Room

Wednesday, July 12
Membership Networking Committee
1:00 pm – Preferred Title
Professional Development Committee
10:00 am – Preferred Title

Thursday, July 13
Housing Foundation Board of Directors
8:30 am – RASCW/SCWMLS Conference Room

Home Buyer Classes

home’own’er·ship = a smart investment in your future

2017 Home Buyer Class Schedule:
Tuesday Nights • 5:30 pm to 9:00 pm
June 13 & 20 • July 11 & 18 • August 8 & 15

Register: (608) 251-4446 Ext. 7 or rw@movin-out.org
Class location: Villager Mall, 2300 S Park St, Madison, WI 53713

This home buyer education meets requirements for down payment assistance and lending programs.

$500 Off Home Loan Closing Costs*

We can make your clients’ dream home more affordable with our closing costs offer. Discover why we’re a top lender. Tell your clients about us today.

800.533.6773, ext 2810 | uwcu.org.

*$500 off closing costs offer valid for purchase and refinance transactions closed May 1, 2017, through October 31, 2017. The $500 discount will be applied at closing as a lender credit. Offer excludes VA, FHA, WHEDA, lot, construction and Rapid Refinance loans. Offer valid for first mortgages only. Offer is subject to credit approval and underwriting and is subject to change. Escrow and daily interest charges are not included in closing cost amount. Mortgage insurance is required for transactions over 80% LTV. No checking account required. No other discounts apply. See us for details. UW Credit Union is ranked among the top ten home loan lenders in the state based on information from county Register of Deeds Offices; CoreLogic.
RASCW Housing Foundation Update

Loan requests keep coming in as we get into the busy time of year for REALTORS® and Lenders.

This month’s feedback comes from Rachel of Black Earth who said: “It was a good experience overall.”

The Housing Foundation relies on donations from members and affiliates like you to continue our mission to continue to help home buyers like Rachel obtain the American Dream.

If you are interested in making a tax deductible donation to the Housing Foundation to help us continue our mission, feel free to contact Kristine Wiese at either 608-240-2800 or foundation@wisre.com

Thank you in advance for your continued support.

Paul Place
President of the RASCW Housing Foundation Board
Clayton Real Estate
Platteville and Darlington

WRA Annual Convention

Please join us in welcoming RASCW Member Peter Sveum as the 2017-18 Chairman of the Board of the Wisconsin REALTORS® Association.

WRA Tech Helpline
Toll-Free 866-610-7997

For more information, please visit www.wra.org/TechHelpline.

A DREAM HOME

DOESN’T HAVE TO BE A DREAM.

Our local lenders are committed to providing the best lending experience, so your clients can move into the home of their dreams.

Visit AssociatedBank.com to find a lending expert near you.

*The Wisconsin’s #1 Mortgage Lender designation is based on information gathered from the Home Mortgage Disclosure Act compiled annually by the Federal Financial Institutions Examination Council. The results of the data were obtained through RATA Comply, November 2016. Loan products are offered by Associated Bank, N.A. and are subject to credit approval and involve interest and other costs. Please ask about details on fees and terms and conditions of these products. Property insurance and flood insurance, if applicable, will be required on collateral. Member FDIC. Equal Housing Lender. (4/17) 10186
Good morning!

Let me start with an enormous thank you for participating in this year’s Movers for Moms campaign. Donations have been collected and the YWCA is busy counting the thousands upon thousands of items we were all able to collect! Due to the large numbers associated with the drive, communication has been key in facilitating our efforts. That said, sometimes we do miss some things, so if we have missed any donations, please let me know!

This is the biggest donation event of the year for both YWCA Janesville and YWCA Madison, and donations help them make life comfortable for women in need for an entire year. This is an impact that would be impossible without you. Your generosity, compassion, and community involvement have made an impact with very real results. As soon as we have results from the YWCA, we will share the total contribution with everyone who participated!

We will be meeting with YWCA in the coming weeks to discuss ways that we can make next year’s drive even better. We would love to hear from you too! This was a year of massive expansion, so there are new lessons being learned every day. If you have any comments or suggestions on what went well this year, and how we can improve next year, please let me know! We want to make this drive as beneficial to the community as possible, and your feedback is the best way to grow our impact!

Thank you again for participating and for your contributions. Every item helps a woman in need, and women all over the community will benefit from your giving.

Michael Fiez, Marketing Coordinator
TWO MEN AND A TRUCK®
https://twomenandatruck.com/contact
Congratulations to the 44 new Members who completed Orientation in May sponsored by Pete Stebbins and Fairway Independent Mortgage.

**Member Update**

### New Members

- **Colleen Arndt**  
  Clarks Realty LLC
- **Brooke Benigni**  
  Century 21 Affiliated
- **Patrice Bennett**  
  Century 21 Affiliated
- **Sarah Bennett**  
  Alterra Real Estate Group LLC
- **Alicia Bosben**  
  The Realty Tree, LLC
- **Susan Brabender**  
  Wisconsin Real Estate Brokers, LLC
- **Roger Burton**  
  Century 21 Affiliated
- **Bradley Collins**  
  Collins Real Estate Group
- **Corde Crothers**  
  Robert W. Crothers Realty
- **Kennan Crothers**  
  Robert W. Crothers Realty
- **Raven Crum**  
  Home In Wisconsin
- **Charles Fiesel**  
  The Fiesel Firm/Cambridge Real Estate
- **John Finn**  
  John Finn
- **Tuangporn Fitzgerald**  
  Property Revival Realty
- **Shelly Freeman**  
  RE/Max Preferred
- **Boyd Gerry**  
  Land Water Group, LLC
- **Jackie Grande**  
  Restaino & Associates
- **Mitchell Hamberger**  
  Stark Company, REALTORS®
- **Eloise Kelly**  
  First Weber Inc
- **Paul Kerr**  
  Home Buyers Marketing II, Inc
- **Jane Kerscher**  
  First Weber Inc
- **Laura Kubesheski**  
  MadisonWI123.com
- **Kris LaPree**  
  First Weber Inc
- **Tu Le**  
  Dwellhop, LLC
- **Brenda Lins**  
  Bunbury & Associates, REALTORS®
- **Jordan Mack**  
  Century 21 Affiliated
- **Caleb M.L. Maier**  
  First Weber Inc
- **Neil Mathweg**  
  Realty Executives Cooper Spansy
- **Erina Oistad**  
  Keller Williams Realty
- **Benjamin Raupp**  
  Great Day Real Estate
- **Heather Reinicke**  
  The Realty Tree, LLC
- **Mary Kay Roseneck**  
  First Weber Inc
- **Monique Scher**  
  Stark Company, REALTORS®
- **Kathi Schmidt**  
  Keller Williams Realty
- **Jane Simon**  
  Sam Simon Real Estate, LLC
- **Kim Stocklein**  
  Fast Action Realty
- **Tracy Thompson**  
  RE/Max Grand
- **Tracy Tompkins**  
  First Weber Inc
- **Crystal Urlacher**  
  Stark Company, REALTORS®
- **Eileen Urso**  
  Century 21 Affiliated
- **Paula Walker**  
  Keller Williams Realty
- **Lucas Winn**  
  Bruner Realty & Management
- **Blaine Young**  
  Young Real Estate Inspections LLC

### Affiliates

- **Ellen Bernards**  
  Old National Bank
- **Sean Martinson**  
  Compass Home Inspection

Thank you to Bonnie Dixon, Scott Walker, Tom Weber, Robert Procter, Kevin King, Joe Long, and Tiffany Tobias for imparting their wisdom and time as May Orientation Instructors. You did an excellent job!

### Membership Transfers

<table>
<thead>
<tr>
<th>NAME</th>
<th>FROM</th>
<th>TO</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jessica Adams</td>
<td>T. Wall Enterprises Mgt, LLC</td>
<td>First Weber Inc</td>
</tr>
<tr>
<td>Cory Barr</td>
<td>Preferred Realty Group</td>
<td>Keller Williams Realty</td>
</tr>
<tr>
<td>Michael Carlson</td>
<td>Solidarity Realty, LLC</td>
<td>Tapestry Building &amp; Real Estate</td>
</tr>
<tr>
<td>Corey Fischbach</td>
<td>Century 21 Affiliated</td>
<td>Rock Realty</td>
</tr>
<tr>
<td>Zachary Hines</td>
<td>Restaino &amp; Associates</td>
<td>eXp Realty LLC</td>
</tr>
<tr>
<td>Shannon Holt</td>
<td>First Weber Inc</td>
<td>Stark Company, REALTORS®</td>
</tr>
<tr>
<td>Kristine Jaeger</td>
<td>Stark Company, REALTORS®</td>
<td>Sprinkman Real Estate</td>
</tr>
<tr>
<td>Jerome Jeffrey Jones</td>
<td>Realty Executives Cooper Spansy</td>
<td>Century 21 Affiliated</td>
</tr>
<tr>
<td>Mary Lausted</td>
<td>Century 21 Affiliated</td>
<td>eXp Realty LLC</td>
</tr>
<tr>
<td>Leanne Liautaud</td>
<td>Realty Executives Cooper Spansy</td>
<td>eXp Realty, LLC</td>
</tr>
<tr>
<td>Nancy Noot Schmelzer</td>
<td>Stark Company, REALTORS®</td>
<td>Keller Williams Realty</td>
</tr>
<tr>
<td>Cory Otto</td>
<td>Realty Executives Forward</td>
<td>Turning Point Realty</td>
</tr>
<tr>
<td>Mary Ramsey</td>
<td>Century 21 Affiliated</td>
<td>Turning Point Realty</td>
</tr>
<tr>
<td>Katie Simon</td>
<td>Home Savings Bank</td>
<td>Monona State Bank</td>
</tr>
<tr>
<td>Paula Steiner</td>
<td>Preferred Realty Group</td>
<td>Keller Williams Realty</td>
</tr>
<tr>
<td>Crystal Stoudemayer</td>
<td>Century 21 Affiliated</td>
<td>Terra Firma Realty</td>
</tr>
<tr>
<td>Jeremy Teske</td>
<td>Building Equity Development</td>
<td>Restaino &amp; Associates</td>
</tr>
<tr>
<td>Brian U’Ren</td>
<td>First Weber Inc</td>
<td>Great Rock Realty LLC</td>
</tr>
</tbody>
</table>

### New Offices

- **Collins Real Estate Group**  
  Marshall, WI
- **Compass Home Inspection**  
  Oregon, WI
- **The Fiesel Firm/Cambridge Real Estate**  
  Cambridge, WI
- **John Finn**  
  Madison, WI
- **Land Water Group, LLC**  
  Madison, WI
- **Tapestry Building & Real Estate**  
  Madison, WI
- **Young Real Estate Inspections LLC**  
  Portage, WI