



RASCW

REALTORS® ASSOCIATION OF SOUTH CENTRAL WISCONSIN



October 2014

Volume 19 • Number 10

MARK YOUR CALENDAR

Ghoulish Gallop & Irv Stein Memorial Walk

Saturday, October 18, 2014
McKee Farms Park, Fitchburg
[\(click here for more information\)](#)

RASCW Annual Meeting

Thursday, November 13, 2014
Sheraton Madison Hotel
[\(click here for more information\)](#)

[CLICK HERE](#)

RASCW EVENT CALENDAR

Updated 9/9/2014

IN THIS ISSUE

Page 2

President's Message: Tony Tucci
.REALTOR Domain is Coming

Page 3

MLS News
Congratulations New RASCW Directors
Congratulations to WRA Leadership

Page 4

RASCW RCA Commercial Corner

Page 5

Larry Gleasman - Housing Pioneer Award
Cindy Strange "Pay It Forward" Award
Neighborhood expert with RPR

Page 6

Membership Renewal Notice
Paying 2015 Membership Renewals

Page 7

HouseLogic: Make a Name for Yourself
Project Home: Home Maintenance Classes
Don't Be Late - Complete Your CE

Page 8

Realtor® Safety
FREE Home Buyer Education Classes
NAR Placemaking Grants - An Opportunity

Page 9

Calendar: October 15 - November 15

Page 10

Membership Update
Notice-Proposed Change-RASCW Bylaws

RASCW Ghoulish Gallop & Irv Stein Memorial Walk

presented by The State Bank of Cross Plains

10K & 5K Run/Walk



Saturday, October 18th • McKee Farms Park

608.240.2800 • ghoulishgallop.com

[CLICK TO REGISTER](#)

[CLICK TO VOLUNTEER](#)

All proceeds benefit:



RASCW Annual Meeting

Location: Sheraton Madison Hotel (706 John Nolen Dr., Madison)

Date: Thursday, November 13, 2014

Time: Registration: 8:00 a.m. • Breakfast: 8:30 a.m. • Meeting: 9:00 a.m.

Cost: \$25.00

Meeting Highlights Include:

State of the Association Address by RASCW President Tony Tucci

State of the MLS Address by SCWMLS President Kathie Bahman

Presentation of Ghoulish Gallop Proceeds to
RASCW Housing Foundation President John Pelletter

Special Guest Speaker Mike Theo, WRA President and CEO

Presentation of Membership Year Pins and Emeritus Members

Vote on Proposed Bylaw Amendment

[CLICK HERE FOR REGISTRATION DETAILS](#)



REALTOR[®] REVIEW

**A REALTORS[®] Association of
South Central Wisconsin
Publication**

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Robert Procter, Vice President 283-6762
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Ann McGinty, Communications Coordinator

The purpose of the REALTOR Review is to inform its Members of events, issues and accomplishments pertaining to the REALTORS[®] Association of South Central Wisconsin.

If you would like to submit information, story ideas, or articles for inclusion in the REALTOR Review please contact Kevin King at kevin@wisre.com.

Submit typewritten articles, with contact name and phone number to:

RASCW
4801 Forest Run Road, Suite 101
Madison, WI 53704-7337

Phone: (608) 240-2800
Fax: (608) 240-2801

Items submitted in Microsoft[®] Word programs are also welcome.

www.rascw.org



President's Message: Tony Tucci



Your Participation is Needed

Good day. I hope everyone is having a great start to their fall season. Fall is a time when we can reflect on how our year has gone as well as start to plan for what we want our next year to look like. We can learn so much from looking back on how we want our future to appear. One of the things I learned from Mike Rayburn, the keynote speaker at the WRA Convention last month was this - Ask the question "What if?"

What if you could run a mile under 4 minutes? What if you could travel the world in 60 days? What if you could play in a symphony? What if you could publish a book? You get the idea. What if we do the thing many of us avoid and that is to ask the questions that need to be asked to assess if we are going where we want to go? If we continue on the path we are on, in our work, our relationships and our lives in general, will we arrive at the place that we had planned to go? I think these are important questions we all should be asking so we can all get to where we want to go!

It is with this idea of asking questions that I am asking you to participate. The RASCW Board of Directors as well as the RASCW staff has been asking these questions and it has been invigorating. Our goal and mission is to serve you - our Members - as best we can. We have come up with a few changes that we would like to implement. We are excited about these changes and look forward to sharing them with you. So I am asking that you please join us at the upcoming RASCW Annual Meeting on Thursday, November 13 at the Sheraton Madison Hotel for breakfast ([click here for details](#)). We will need to have your participation in order to implement these changes.

Please let me know if you have any questions about the meeting. I look forward to seeing you there!

.REALTOR Domain is Coming

The .REALTOR domain is coming! Starting October 23, 2014, Members will be able to go to www.claim.REALTOR to obtain their .REALTOR domain. Access FAQs, pricing, and guidelines to help you prepare. The .REALTOR domain is free for the first year for the first 500,000 NAR members.



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Eric Sweeney
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Congratulations New RASCW Directors



Charlotte Eversoll



Brandon Grosse



Jeff Hauser



Marcia Howe



Tom Weber

In January 2015, the following Members will be installed as Directors of the Realtors® Association of South Central Wisconsin for three year terms:

Charlotte Eversoll, Clayton Real Estate & Auction, representing Primary Practices Outside of Dane County

Brandon Grosse, Accord Realty, LLC, representing broker-owners from Class II Firms (<26 agents)

Jeff Hauser, Hauser Appraisal Service, representing non-owners from Class II Firms (<26 agents)

Marcia Howe, Monona State Bank, representing Affiliate Members

Tom Weber, First Weber Group, representing non-owners from a Class I Firm (26+ agents)

Thank you to the outgoing Directors, **Hiam Garner**, **Kelly Hoffmann**, **Carrie Miller**, **Robert Procter** and **Tony Tucci** for their generous donation of time and expertise.

Congratulations to all the new Directors! Please watch for future announcements for details on the January Installation and Awards Reception.

Congratulations to WRA Leadership



Dan Kruse

Congratulations to RASCW Member **Dan Kruse** on his installation as the 2014-15 Chairman of the Board of the Wisconsin Realtors® Association. Joining Dan on his Executive Committee are Treasurer **Erik Sjowall** and Director Vice Presidents **Laurie Logan** and **Peter Sveum**. In addition, **Dan Lee**, **Robert Procter** and **Mike Roessler** have been elected to the WRA Board of Directors. Please take a moment to thank and wish good luck to each of these RASCW Members for their participation and leadership on our behalf.

MLS NEWS

Visit www.scwmls.com for expanded details.



Tweak to our New Withheld by Seller Status

Our new status of *Withheld by Seller* is getting much use, and it appears to have helped to set better expectations regarding showing availability. One concern we have received, however, is that it is difficult to find the listings that will again be available for showings amongst those that have been permanently withdrawn. To rectify this, on Monday, September 29, we made the following change to split these very different situations into separate statuses:

WD – Withheld/Delayed - For listings that are newly listed but not yet ready to market. In addition, for listings that have been Active, marketing has been temporarily suspended, and will be Active again. A new date field is required for listings in WD to indicate the date showings will be allowed. If you do not have a concrete date, please enter your best guess. This date can be modified as often as needed. This new date field has been added to the Agent Full report. It is no longer necessary to make room within the remarks for the date showings will be allowed.

WTH - Withdrawn by Seller - For listings that were on the market, but have been removed from active because the seller no longer wants to sell. In this situation, the listing broker and seller have not terminated the listing contract. You no longer need to add anything to the remarks as the status alone creates the needed alert. If the listing broker and seller terminate their contract early, the listing should be moved to Expired.

Because listings in WD and WTH are not available for showings, they are blocked from inclusion for auto-emails from Paragon™ as well as all public internet sites. Reminder: If a listing is in WD or WTH, showings are not allowed for anyone....including the listing agent/office.

New Fillable Associated Documents

The Associated Documents portal (http://www.scwmls.com/resources/associated_docs.html) now includes links to newly added onscreen fillable PDF Associated Documents as required for Auction, Farm, and Limited Service listings. You can now complete Associated Documents on screen and save or print them for attachment to your listings. The links to print blank forms are also still available.

Timing of T for Tax

The **T** on the Agent Full report and on spreadsheets in Paragon™ link to assessment and tax information as stored in Paragon™ Public Records. If you opt to autofill public records data during the add listing process, the **T** will appear as soon as you are done adding the listing. If you do not autofill, or if you add or correct the parcel number after the listing is added, it takes about an hour for Paragon™ to link or relink to public records.

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Find Yourself A Mentor!

Which is more important: commercial real estate education and training or mentoring? That is the question someone dropped on me last week. At first I thought that is easy to answer...all 3! But when they put the pressure on by saying "If you could only choose one" well, that was a whole new ball-game. But without any hesitation I said "mentoring". Find yourself a good mentor in any field or occupation and you are leaps and bounds ahead of anyone else.

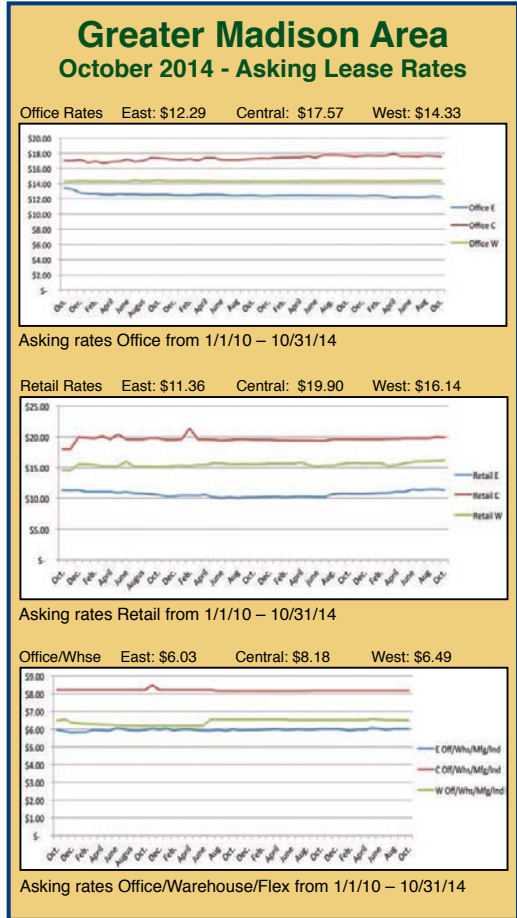
We have all had mentors and role models in our lifetime from father, teacher, coach, boss etc. The list can be endless. When we think back we probably could have slogged our way through life, but with their guidance we handled things a bit smoother and less likely to totally fall on our faces and get discouraged.

The same is true for a commercial Realtor®. We can have all the training and education we need but then how to apply it is the sticking point. In fact I know some commercial real estate salespeople who continue with education and training, but never seem to be able to get going and find the how to proceed button.

A good mentor will start your engines for you and steer you on an action plan to apply that skill set of yours....and if you are lacking in any one area they will let you know. If you have little knowledge of the commercial real estate field, by emulating your mentor, you will gain as much or more than any education and training can impart on you.

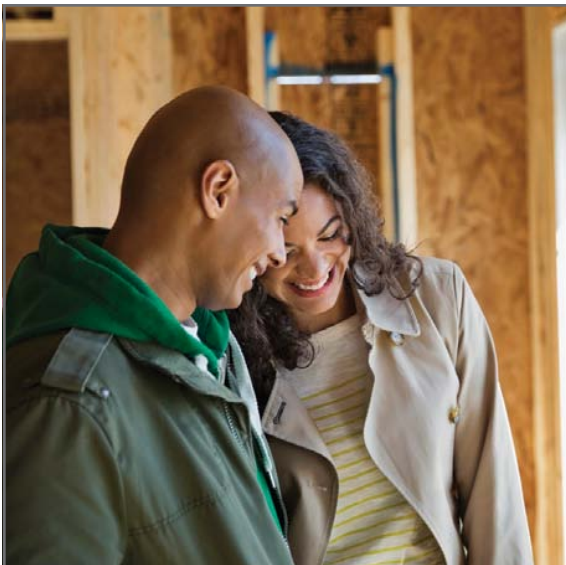
And finally, a good mentor will help you become... well... help you become you. They will bring out your personality, your best traits, and let you develop your own commercial real estate practice. Now go out and find one.

You can read about this and many other CRE helpful hints and trends in our free weekly email newsletter...<http://www.cirexnews.com>. Send me your email address – rsk@cirex.com - if you wish to receive it in your mailbox each Tuesday morning.



RASCW Committees

All RASCW Members are encouraged to become an active part of your Association through Committee involvement. [Click here for more information.](#) Please bring your personal talents and interests to your Association. Thank you!



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Larry Gleasman Honored with Maureen Arcand Affordable Housing Pioneer Award



Friends and colleagues of **Larry Gleasman** will have the opportunity to join him on November 11 when he will be honored with the Arcand Pioneer Award presented by Movin' Out, Inc., the non-profit affordable housing organization that assists first-time home-buyers with disabilities. The award is named for Maureen Arcand, a pioneering disability advocate who served

with Gleasman on the Dane County Board of Supervisors in the last century, as well as serving as Movin' Out's board president. Movin' Out selected Gleasman for this honor to recognize his multiple roles in creating opportunities for people with disabilities to live ordinary lives and live in homes of their own.

Gleasman will receive the award at the Movin' Out Arcand Awards event on November 11, 4:30 to 6:30 p.m., at the Madison Club. The event will also be a farewell party for retiring executive director Howard Mandeville and a welcome to Timothy Radelet, Movin' Out's new executive director. For Realtors®, the event is an opportunity to celebrate a colleague and mentor who has helped shape the environment for Realtors® in south central Wisconsin. Information about attending the event is available at the Movin' Out website, www.movin-out.org.

Cindy Strange "Pay It Forward" Award

"Success is always sweetest when it's shared." That was the mind set of Cindy Strange. She also believed in giving people more than they'd expect was the way she wanted to live.

Cindy was a long-time and highly valued Member of RASCW whose untimely death in 2006 shocked us all. She was recognized as the RASCW Affiliate of the Year in 2004. Her personality and inspiration are missed by all that knew her.

In wanting to preserve and honor her outstanding qualities, RASCW is proud to present the 2014 Cindy Strange "Pay It Forward" Award to a Realtor® or Affiliate Member who demonstrates those same qualities. The Award will be presented to a RASCW Member who is unselfish with his or her time, is involved with the Association and shows contagious enthusiasm in all they do, whether it is serving on committees, participating in or sponsoring RASCW events. The individual nominated is always looking for ways to give to the real estate industry and community without expectation of return.

The recipient for the Award will receive the proceeds from the RASCW Cindy Strange Memorial Golf Outing to present to the charity of his or her choice. The Award will be presented in January at the RASCW Installation & Awards Meeting, along with the presentation of the check to their charity.

If you would like to nominate a Realtor® or Affiliate Member, please send his or her name, company and how this individual demonstrates the spirit and qualities of this Award to:

Beth Fletcher • RASCW • 4801 Forest Run Road, Suite 101 • Madison, WI 53704 or via email to beth@wisre.com.

Nominations must be received by Monday, December 1, 2014.



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Membership Renewal Notice

Thank you in advance for renewing your Membership in the REALTORS® Association of South Central Wisconsin! The 2015 Membership Renewal invoices will be arriving at your preferred address this month.

As your local Association, it is our responsibility to collect dues on behalf of the Wisconsin REALTORS® Association and the National Association of REALTORS®. Your Membership Renewal reflects the following:

- NAR dues are \$120 plus \$35 for the annual Public Awareness Campaign for a total of \$155.
- WRA dues are \$298 for Realtor® Members and \$271 for State Affiliate Members. *Renewals received after December 31, 2014 will be subject to the WRA reinstatement fees of \$75 for Realtors® and \$25 for Affiliates.*
- RASCW dues are \$160 for both Realtor® and Affiliate Members. *Renewals received after December 31, 2014 will be subject to a \$25 RASCW reinstatement fee.*

We have strived to find efficiencies in order to hold the line on your dues while continuing to offer the programs, products and services you expect and deserve. We are pleased to report that dues at all three levels of the organization have been held at the same levels as last year.

There are three voluntary contributions included on your Membership Renewal. The first is a \$15 contribution to the **RASCW Housing Foundation**. The Foundation is your non-profit corporation dedicated to making homes affordable by providing low interest, deferred payment loans to qualified individuals to be used for the down payment and/or closing costs associated with the purchase of a home. Contributions to the Foundation are tax deductible as a charitable contribution. Please consider making a contribution to assist a new home owner in 2015. Click here to learn more about the Housing Foundation.

The second is a \$35 contribution to RPAC. At the direction of the RASCW Board of Directors, these funds may be contributed on a nonpartisan basis to candidates for public office who support and protect the rights of home ownership and real estate interests important to your business.

Lastly is a \$10 voluntary contribution to the Wisconsin Realtors® Foundation. Contributions to the Foundation are tax deductible as a charitable contribution.

Paying 2015 Membership Renewals

Please note that credit card payments will only be accepted online.

To pay by VISA or MC, go to www.rascw.org and click on the link – Pay Dues Online.

This service is handled by the National Association of Realtors® (NAR) and is only available through December 31, 2014.

Exceptions to paying online:

- The discount for Senior and Elder dues is not reflected online.
- The online service is not available to local Affiliate Members (State Affiliate Members are able to use the online service.)

Senior, Elder and local Affiliate Members, please call the RASCW office at 608-240-2800 if you wish to pay your dues by VISA or MC.

To pay by check, detach the lower half of your Renewal Notice and send check payable to RASCW, 4801 Forest Run Road, Suite 101, Madison, WI 53704.

All Membership Renewals received after December 31, 2014 will be subject to reinstatement fees. No exceptions will be granted.

If you have any questions, please contact the RASCW office at 608-240-2800.

RASCW Member Benefit - Car Wash

Kwik Trip Deluxe Car Wash Cards
\$5 each (includes tax)

Mermaid Total Wash Tickets
\$8 each (includes tax)

Members may purchase both at the discounted rate through the RASCW office.



[Click here for more information.](#)

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- [How to Replace Weather Stripping](#)
- [Fall Lawn Care: 4 Ways to Say G'Night for The Winter](#)
- [How to Clean Up Your Garden for Fall & Winter](#)
- [4 Leaf Removal Tools that Clear Yards of Fall Debris](#)

For more information, visit HouseLogic.com/members

Project Home: Home Maintenance Classes

Classes are free and open to the public. Advance registration is required. Please call (608) 246-3737 or email michellek@projecthomewi.org to register.

All classes are held on Wednesday evenings from 6:30 pm to 8:00 pm and will be held at 1966 S. Stoughton Rd., Madison, WI

Classes are taught by Project Home staff and skilled professionals who volunteer their time.

Class Schedule

- Oct. 29: Attics, Basements & Crawlspace
- Nov. 12: General Heating System Maintenance
- Dec. 10: Basic Household Plumbing
- (2015) --
- Jan. 7: Saving Energy in Your Home
- Jan. 21: Common Bathroom Repairs & Replacements - (From Floors to Shower Installs)
- Feb. 4: Basic Household Plumbing
- Feb. 18: Water & Mold class --(this is a 2 hour class from 6pm to 8pm)
- Mar. 4: Basic Home Maintenance

Class dates or times may be changed or cancelled without advance notice if necessary.

Don't Be Late – Complete Your CE

Less than 70 days remain! All Wisconsin licensees must complete six Department of Safety and Professional Services (DPS) approved courses for a total of 18 hours in the 2013-14 biennium by the deadline of December 14, 2014.

There are four mandatory courses and four DPS-approved electives. Licensees must complete the four mandatory courses and two electives from the DPS-approved electives list.

Mandatory Courses (All licensees must take courses 1-4)

- Course 1 - Wisconsin Listings
- Course 2 - Wisconsin Offers
- Course 3 - Wisconsin New Developments
- Course 4 - Contingencies in Wisconsin Approved Offer Forms

Elective Topics (Licensees must take two of the following)

- Elective A - Bank-owned (REO), Foreclosures and Short Sale Transactions in Wisconsin
- Elective B - Unique Transaction Types and Issues
- Elective C - Wisconsin Property Management
- Elective D - Agency Roles with Buyers in Wisconsin

Upcoming Classes at WRA (Madison)

- October 24: CE 2 (8:30 am) and CE 1 (1:00 pm)
- October 29: CE 4 (8:30 am) and CE 3 (1:00 pm)
- October 30: CE B (8:30 am) and CE D (1:00 pm)
- November 5: CE 1 (8:30 am) and CE 2 (1:00 pm)
- November 6: CE 3 (8:30 am) and CE 4 (1:00 pm)
- November 7: CE D (8:30 am) and CE A (1:00 pm)
- November 11: CE 2 (8:30 am) and CE 1 (1:00 pm)
- November 14: CE 4 (8:30 am) and CE 3 (1:00 pm)

Register at www.wra.org. Click on the Continuing Education tab.

Looking for a New Relationship this Year?

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Realtor® Safety



Statement from NAR 2014 President Elect Chris Polychron on Beverly Carter Tragedy

[Note: Beverly Carter was a Realtor® in North Little Rock, Arkansas. She was tragically found murdered in late September 2014 after going missing following a showing in a rural area just outside of Little Rock]

"As both a REALTOR® and an Arkansan, I am saddened by this morning's news of Beverly Carter's untimely death. My heart goes out to her family, her friends, her co-workers, and everyone whose life Beverly touched in her 49 years with us.

Working in real estate involves risk and, unfortunately, that risk takes many forms. As an industry, we collectively work very hard to promote safety awareness among our members. We are fully committed to educating REALTORS® about potential threats and providing them with resources to protect themselves.

I urge all REALTORS® to honor Beverly Carter by keeping safe and looking out for each other."

The Arkansas REALTORS® Association is collecting donations in Beverly Carter's name through their Hearts & Homes program. For more information, visit arkansasrealtors.com.

NAR's REALTOR® Safety resources include articles and blog posts, presentations and videos, webinars and training courses, and tools at realtor.org/safety.

FREE Home Buyer Education Classes

Where:

Project Home's Training Center,
1970 S. Stoughton Road, Madison

When:

Tuesday, October 14 & 21 6:00 pm – 9:30 pm*
Tuesday, November 11 & 18 6:00 pm – 9:30 pm*

Reservations:

Space is limited.

To register, please call Michelle at Project Home
608-246-3737 Ext. 2000 or
email MichelleK@ProjectHomeWI.org.

For more information email Ellen Bernards
HomeBuyerWI@GreenPath.com or
call 608-576-8658

Cost:

FREE**

*To receive GreenPath Pre-Purchase HUD certificate, borrower must complete the full class as well as a Pre-Purchase appointment with a GreenPath Housing Counselor either in person or by telephone.

**GreenPath does receive funding from the proceeds of DownPayment Plus loans. For DPP forms and invoice, please contact HomeBuyerWI@GreenPath.com with borrower's name, credit score and closing date.

NAR Placemaking Grants – An Opportunity for Our Members and Our Communities

A portion of your Member dues are sent to the National Association of REALTORS®, where they provide many benefits to the REALTOR® community. One that you may not be familiar with is the funds sent back to local associations in the form of grants. In recent years, RASCW has successfully applied for a number of these grants to enable our involvement in projects like the Vilas-Greenbush Neighborhood Revitalization project in Madison.

Now, NAR is making small grants available to local associations for "Placemaking" projects. These micro-grants are from \$500-\$2000 and are designed to help our Association and our Members make our communities better places to live and work. This Placemaking Initiative helps transform and improve public places, and make neighborhoods and communities more welcoming and desirable places to live. This, of course, makes properties around these locations more desirable and thereby improving property values.

Placemaking grants can support such projects as:

- Cleaning up a vacant lot and creating a public garden.
- Working with the municipality to plant flowers or trees in public right-of-way.
- Improving an existing park – perhaps by adding playground equipment.
- Creating a neighborhood event that brings people together and helps create a sense of community.
- Helping to improve an historic building or create an historic walking tour.

The possibilities are only limited by the imagination of our Members.

We are asking you to help us take advantage of the two grants our Association can win each year. Send us your ideas and we will prepare and submit the grant application. When you consider a project, ask yourself and your colleagues:

- How does the project relate to its surroundings? Will the result be readily accessible? Will it be available to everyone?
- Does the project improve the image of the neighborhood and/or community?
- Will the new space have uses and provide activities that benefit people? A pleasant garden, a play area, trash removal along a stream or a walking path all enrich peoples' lives.
- Will the project encourage people to socialize with their neighbors and those in the community?

These grants are a great opportunity to reinforce the image of REALTORS® as active, involved citizens. Who knows, your project may become the seed and model for great things.

Contact Phil Salkin with your ideas at 608.438.7993 or pssalkin@wra.org.

Calendar: October 15 - November 15

Wednesday, October 15
Paragon™ CMA
10:00 am – SCWMLS Training Room
Paragon™ Client Connect
1:00 pm – SCWMLS Training Room

Friday, October 17
New Member Orientation
8:30 am – Gale P Foster Education Center (WRA)

Monday, October 20
Paragon™ Basic
9:30 am – SCWMLS Training Room

Tuesday, October 21
RASCW Board of Directors
9:00 am – Baraboo Chamber of Commerce

Wednesday, October 22
SCWMLS Board of Directors
11:00 am – RASCW/SCWMLS Conference Room

Thursday, October 23
RASCW Housing Foundation Board of Directors
8:30 am – Egg & I

Monday, October 27
Paragon™ Basic
9:30 am – SCWMLS Training Room

Wednesday, November 5
Membership Networking Committee
9:00 am – Preferred Title
Affordable Housing/Equal Opportunities Committee
9:00 am – Habitat for Humanity® Office

Friday, November 7
MLS Committee
9:00 am – RASCW/SCWMLS Conference Room

Thursday, November 13
RASCW/SCWMLS Annual Meeting
8:30 am – Sheraton Madison Hotel

[CLICK HERE](#)
**RASCW EVENT
CALENDAR**

Updated 9/9/2014

[CLICK FOR 2014](#)
**COMMITTEE DESCRIPTIONS
COMMITTEE SELECTIONS**

Join a RASCW committee today!


[CLICK HERE](#)
**REGISTER FOR
PARAGON™ TRAINING**

on-site classes & webinar based

RASCW Member Directories Available Online at RASCW.org

To access online member directories, go to the rascw.org home page.

On the left hand side click RASCW Member Directory. These files can be printed or stored to your desktop.




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*Offer valid on purchase transactions closed September 30, 2014 through December 31, 2014. Offer excludes lot, FHA and VA loans. Offer subject to credit approval. Offer subject to change. See us for details.



MEMBERSHIP UPDATE

NEW MEMBERS

Gail Anderson GateWay, Realtors®	Evans Fomunyoh Madison Realty Group	Patrick Reese Allen Realty, Inc	Jennifer Weimer Bunbury & Associates, REALTORS®
Kelly Clark First Weber Group Inc	Lindsay Hagens Keller Williams Realty	Roman Reynolds Keller Williams Realty	Pam Wiersma First Weber Group Inc
Susan Davies Potterton-Rule, Inc	Carson Hinkley Stark Company, REALTORS®	Shelley Reynolds Keller Williams Realty	Tiffany Woods Century 21 Affiliated
Darcia Demos Century 21 Affiliated	Jennifer Johnson Keller Williams Realty	Michael Schmitz Oakland Property Services Inc	Paul Zuelke Century 21 Affiliated
Ashley Dietsch Bunbury & Associates, REALTORS®	Julia Keller Redfin Inc.	Michael Sosinsky Keller Williams Realty	New Affiliates
Michael Dutter Century 21 Affiliated	James Nickol First Weber Group Inc	Stephanie Tomczak First Weber Group Inc	Joseph Hart AnchorBank
Ellie Feldman First Weber Group Inc	Darryl Norton Keller Williams Realty	Sharon Wagner Century 21 Affiliated Pfister	Ron Steinhofner AnchorBank
Vanessa Flores Lakepoint Realty	Kaylee Pletzer Century 21 Affiliated Pfister		

Congratulations to the 41 new Members who completed Orientation in September sponsored by Harry Andruss and Pillar to Post Home Inspections.

Thank you to Bonnie Dixon, Scott Walker, Cindy Ulsrud, Phil Salkin, Kevin King, Laura Lahti and Mary Duff for sharing their knowledge and time as September Orientation Instructors. You did an excellent job!

MEMBERSHIP TRANSFERS

NAME	FROM	TO
Scott Berger	Keller Williams Realty	Restaino & Associates
Irene Bond	Judd Realty, LLC	Keller Williams Realty
Ericka Hanes	Keller Williams Realty	Powerhouse Team Realty
Peggy Kelbel	First Weber Group Inc	Prudential Community Realty
Melissa Kirk	Century 21 Affiliated	Restaino & Associates
Daron Lenzendorf	Keller Williams Realty	Powerhouse Team Realty
Danielle Moret-Wilkins	Town & Country Realty, LLC	RE/Max Ridge-N-River
Jennifer Owens	The Lenhart Company, Inc.	First Weber Group Inc
Joe Reinhard	Lake & City Homes Realty	Three Sons Real Estate
Connie Rogge	Choice Property Group LLC	Northern Exposure Real Estate LLC
Sean Stephan	Keller Williams Realty	First Weber Group Inc

NEW OFFICES

Northern Exposure Real Estate LLC
Mauston, WI

Powerhouse Team Realty
Waunakee, WI

Notice of Proposed Change to the RASCW Bylaws To Be Voted on at the November 13, 2014 Annual Membership Meeting

Notice is hereby given that the Board of Directors recommends to the Membership that the following amendment be made to the RASCW Bylaws:

Article XI – Officers and Directors

Section 1. Board of Directors

a. The governing body of the Association shall be a Board of Directors consisting of ten association REALTOR® members elected for staggered three-year terms and **one two** association Affiliate members elected for **a staggered** three-year terms. The REALTOR® Directors shall be one (1) “Non-Residential” REALTOR® (either a broker-owner or a non-owner); four (4) Broker-owner REALTORS® comprised as follows: two (2) Broker-owner REALTORS® shall be from Class I firms and two (2) Broker-owner REALTORS® shall be from Class II firms; four (4) “non-owner” REALTORS® comprised as follows: two (2) non-owner REALTORS® shall be from Class I firms and two (2) non-owner REALTORS® shall be from Class II firms. At least two Directors shall be from a firm, regardless of size, whose primary office is located outside of Dane County, with one of those positions filling a REALTOR® class listed above, and one open position unrestricted by ownership interest or firm size. In addition, any Association merging with association shall be offered an automatic seat for a three-year term on the Board of Directors, subject to that individual’s approval by the association Board of Directors. No category of firm size (Class I or Class II) shall have more than the number of Directors specified above on the Board at the time of election of individual Directors by the general membership. No firm shall have more than two (2) individuals as Directors at the time of election of individual Directors by the general membership.

[Click Here for the Complete Section](#)

[Click Here for the RASCW Bylaws](#)